

A close-up photograph of several interlocking metal gears. The gears are made of a dark, polished metal, possibly steel or brass, and their teeth are sharp and well-defined. The lighting is dramatic, with strong highlights on the edges of the teeth and deep shadows in the gaps between them, creating a sense of mechanical precision and motion. The background is blurred, focusing attention on the intricate details of the gear mechanism.

ADDTECH

NIKLAS STENBERG

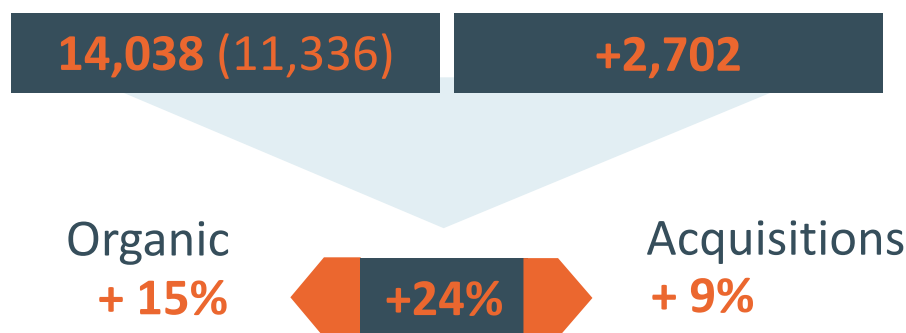
President and CEO

THE FINANCIAL YEAR IN BRIEF

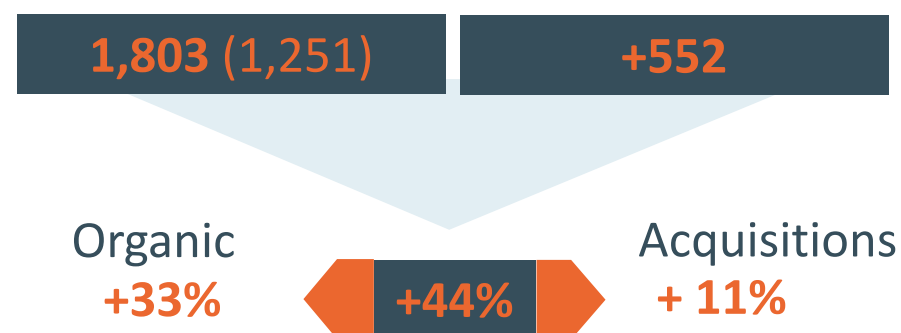
- Strong recovery in demand for sustainable technical solutions
- High organic growth in all business areas
- Major supply chain disruptions and increased input prices
- 13 carefully selected acquisitions that complement and strengthen the business
- The journey towards our sustainability targets 2030 continues according to plan
- New sharpened organisation for future growth

SALES AND EARNINGS AT RECORD LEVELS

Net sales 2021/2022 (SEKm)








EBITA 2021/2022 (SEKm)



EBITA-margin:

2019/2020	= 11.6 %
2020/2021	= 11.0 %
2021/2022	= 12.8 %

STRONG DEMAND IN ALL CUSTOMER SEGMENTS

Segment	Andel	Kunder
 Energy	17%	    
 Transportation	7%	 
 Mechanical Industry	14%	   
 Vehicle	12%	    
 Forestry & Process	15%	   
 Building & Installation	10%	     
 Electronics	7%	    
 Medical Technology	6%	  
 Data & Telecom	4%	  
 Other	8%	   

SUSTAINABILITY TARGETS 2030

SUSTAINABLE BUSINESS



100%

Outcome 21/22 **58%**

Of sales shall contribute to sustainable development

SUSTAINABLE ORGANISATION



50%

Outcome 21/22 **19%**

Reduced CO₂ intensity

40%

Outcome 21/22 **20%**

Women in leading positions

SUSTAINABLE SUPPLY CHAIN























80%

Outcome 21/22 **31%**

Of the purchase volume assessed based on our Code of Conduct

13 CAREFULLY SELECTED ACQUISITIONS

Acquisition	Business area	Access	Net sales, SEKm*	Employees*
 ESI Controls Ltd.	Energy	April 2021	95	15
 Hydro-Material Oy	Industrial Solutions	April 2021	50	5
 IETV Elektroteknik AB	Energy	May 2021	80	38
 AVT Industriteknik AB	Automation	May 2021	70	42
 EK Power Solutions AB	Electrification	July 2021	40	25
 KZ moder AB	Process Technology	July 2021	100	29
 Finnchain Oy	Process Technology	July 2021	70	20
 Trittech Solutions AB	Automation	August 2021	60	8
 Systerra Computer GmbH	Automation	September 2021	95	16
 ABH Stromschienen GmbH	Electrification	October 2021	100	22
 Ko Hartog Verkeerstechniek B.V.	Energy	October 2021	80	18
 Jolex AB	Electrification	November 2021	20	1
 Fey Elektronik GmbH	Electrification	March 2022	570	160
 Intertrafo Oy	Energy	April 2022	30	15
 Electric Control Systems Automation AS	Process Technology	April 2022	75	31
 Impulseradar Sweden AB	Industrial Solutions	April 2022	80	27
 C.K. Environment A/S	Process Technology	May 2022	40	14
 Arruti Group	Energy	June 2022	280	90
 Gotapack International AB	Process Technology	July 2022	25	5
 Allied Insulators Ltd	Energy	August 2022	75	15



oy hydro-material ab



VERY STRONG START TO THE FINANCIAL YEAR

Net sales 1 April – 30 June (SEKm)

4,376 (3,279)

+1,097

Organic
+ 17%



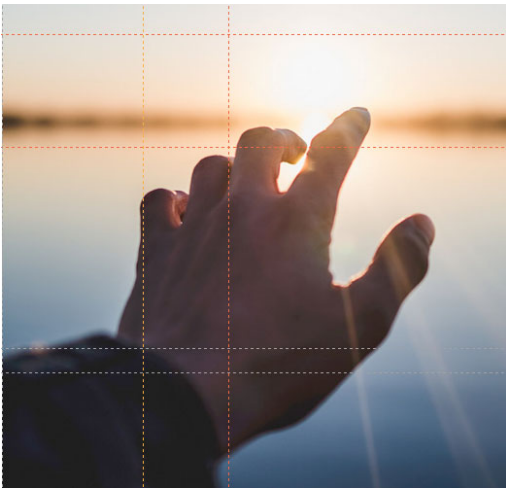
Acquisitions
+ 13%

First quarter in brief

- Strong business situation across the board
- Organic sales growth of 17%
- Our companies continue to deal with the high inflationary pressures and defended our operating margins
- Order books strengthened further despite an uncertain macro situation

CLEAR VISION FOR THE FUTURE

Leading technical solutions for a sustainable future



- Increased share of value-add
- Catalyst for sustainable growth
- Adding passion for people and entrepreneurship

FIVE AREAS FOR FUTURE GROWTH



AUTOMATION

- MOTION & DRIVES
- INDUSTRIAL IT & SENSORS



ELECTRIFICATION

- BATTERY SYSTEMS
- CONNECTIVITY SOLUTIONS
- POWER & MOBILITY



ENERGY

- ENERGY PRODUCTS
- ENERGY SUPPLY



INDUSTRIAL SOLUTIONS

- MATERIAL PROCESSING
- VEHICLE SOLUTIONS



PROCESS TECHNOLOGY

- PROCESS SYSTEMS
- EMISSION CONTROL
- PROCESS CONTROL

GROWTH DRIVERS

- Industry 4.0
- Smart cities
- Internet of Things
- Decarbonisation
- Energy storage - batteries
- Increased production of renewable energy
- Grid development
- Safety products
- Resource efficiency – recycling systems
- Increased focus on ergonomics
- Increased use of fiber-based materials
- Increased regulations – emissions air and water
- Efficiency and optimisation of industrial flows

AUTOMATION

CUTTING-EDGE EXPERTISE IN AUTOMATED PROCESSES

Our companies are well positioned to capture the potential of strong driving forces, such as Industry 4.0, intelligent cities, an ageing population and the Industrial Internet of Things

Examples of products

Solutions for industrial communications, control systems, computers, sensors, vision products, motor drives, linear units, transmissions and components.



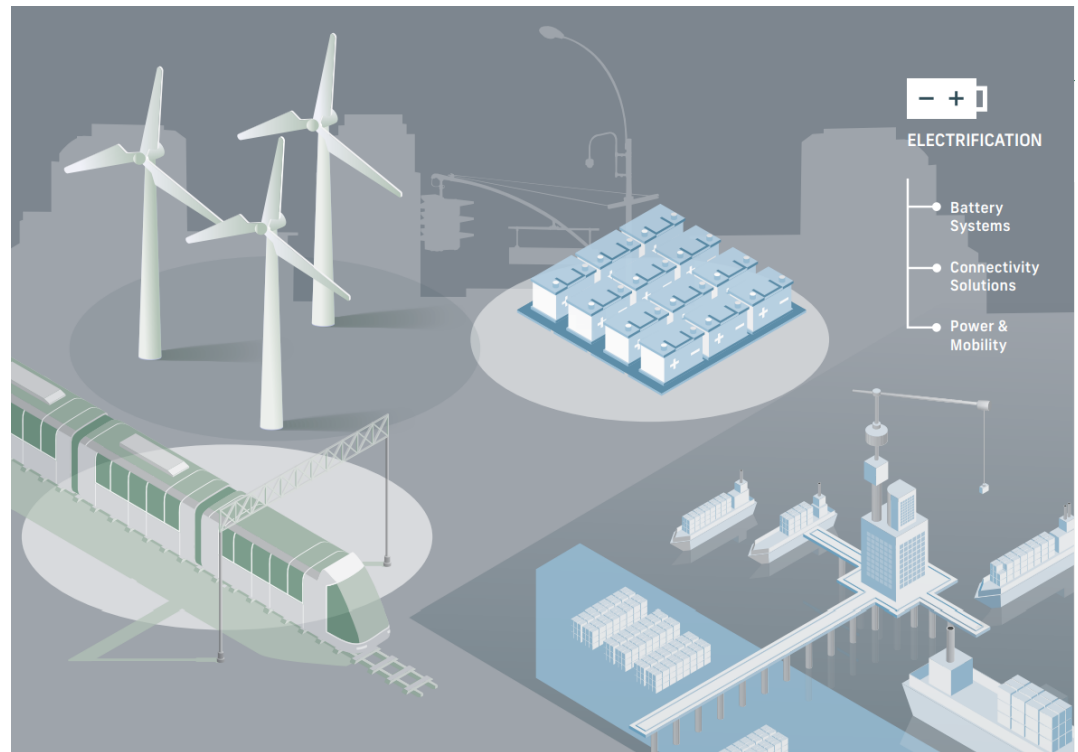
ELECTRIFICATION

BROAD OFFERING FOR CUSTOMERS' TECHNICAL LEAP

Our companies are already well positioned to respond to the strong drivers of electrification and CO₂-reduction

Examples of products

Battery solutions, power supply components, powertrains, cabling, electric brushes, electronic components, HMI and media conversion



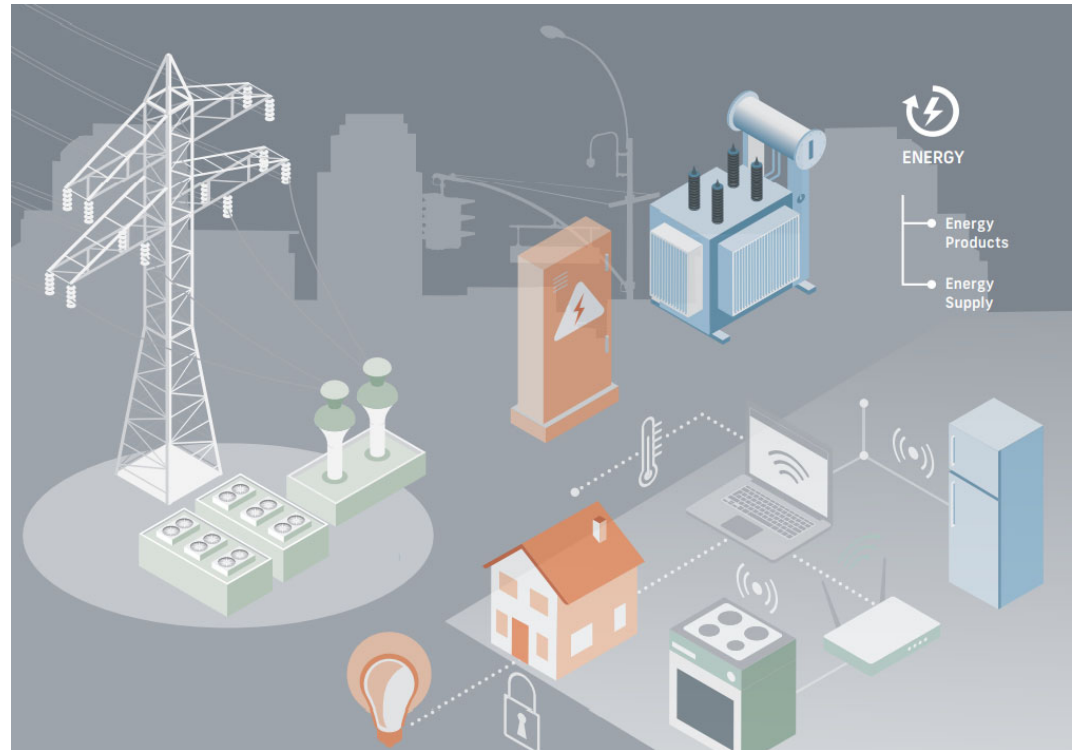
ENERGY

TECHNICAL EXPERTISE FOR THE ELECTRIFICATION OF SOCIETY

One of the key drivers right now is the ongoing electrification of society. With our strong offering, we contribute to the expansion of the infrastructure that will constitute the energy system of the future

Examples of products

Transformers, insulators and insulator chains, power line steel, fuses, relays, cable, thermostats, lighting control, crossing signals, safety-enhancing outdoor lighting, signs and traffic control equipment



INDUSTRIAL SOLUTIONS

EXPERTISE THAT MITIGATES SOCIETY'S ENVIRONMENTAL IMPACT

Future growth areas are the increased use of wood, ergonomic products and waste & recycling systems

Examples of products

Timber dryers, timber conveyors, lifting chains, waste and recycling systems, ergonomic driver's seats, joysticks, controls, pedals, hydraulic solutions, electric drive systems and surface treatment machines



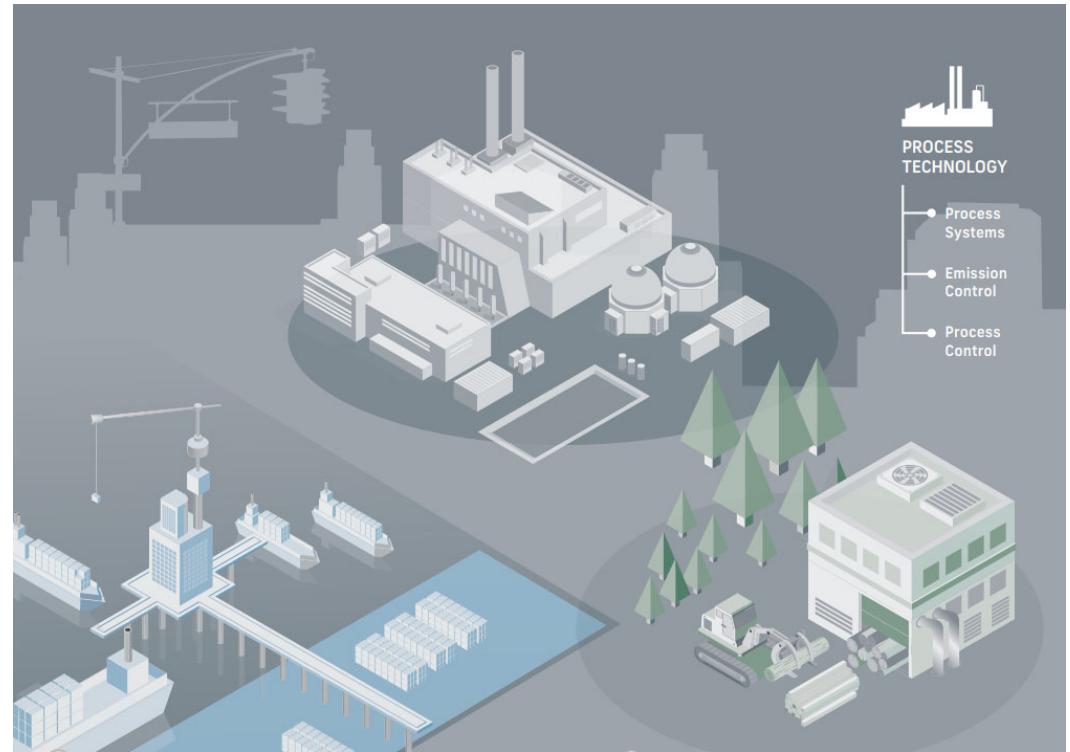
PROCESS TECHNOLOGY

FOR A REDUCED ENVIRONMENTAL IMPACT FROM INDUSTRY

We see great business opportunities in the industry's challenge to reduce its environmental impact. There is an increased demand for technical solutions that control and analyze industrial processes - where our companies are at the forefront

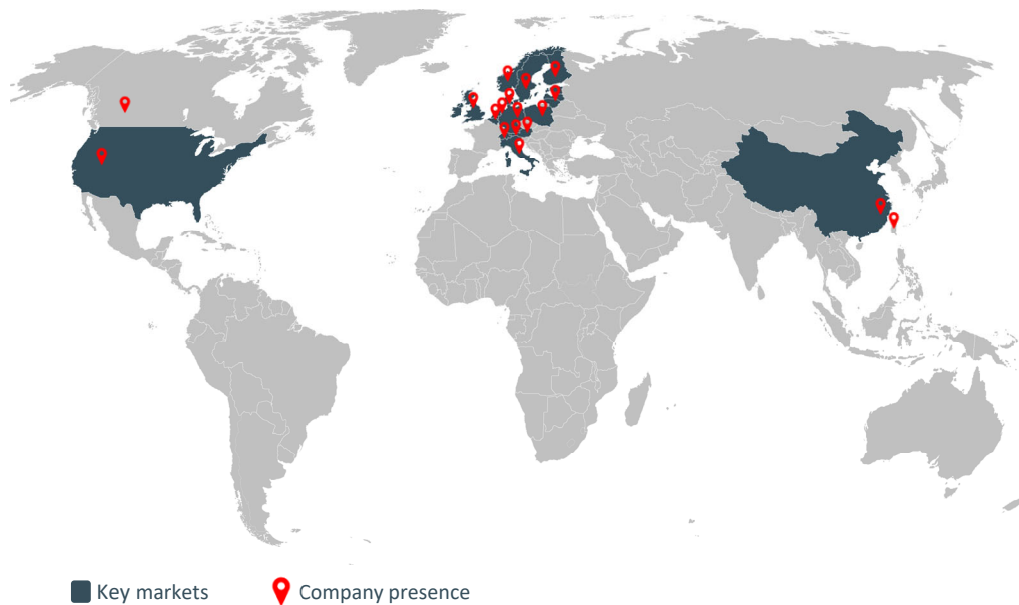
Examples of products

Transport and lifting chains, systems for waste water treatment, complete systems and instruments for gas and liquid analysis, monitoring and purification of flue gases, instruments and valves for regulation and monitoring of pressure, flows and energy

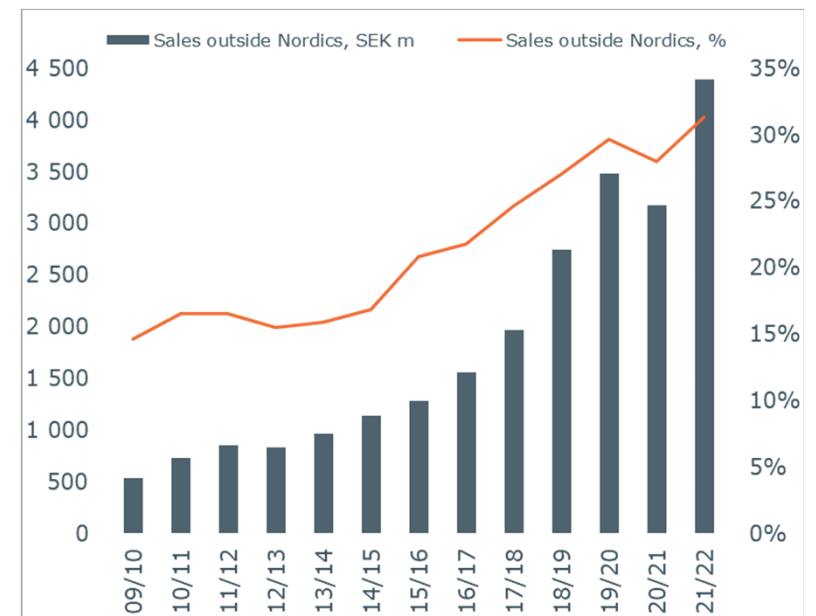


GREAT POTENTIAL IN THE INTERNATIONAL EXPANSION

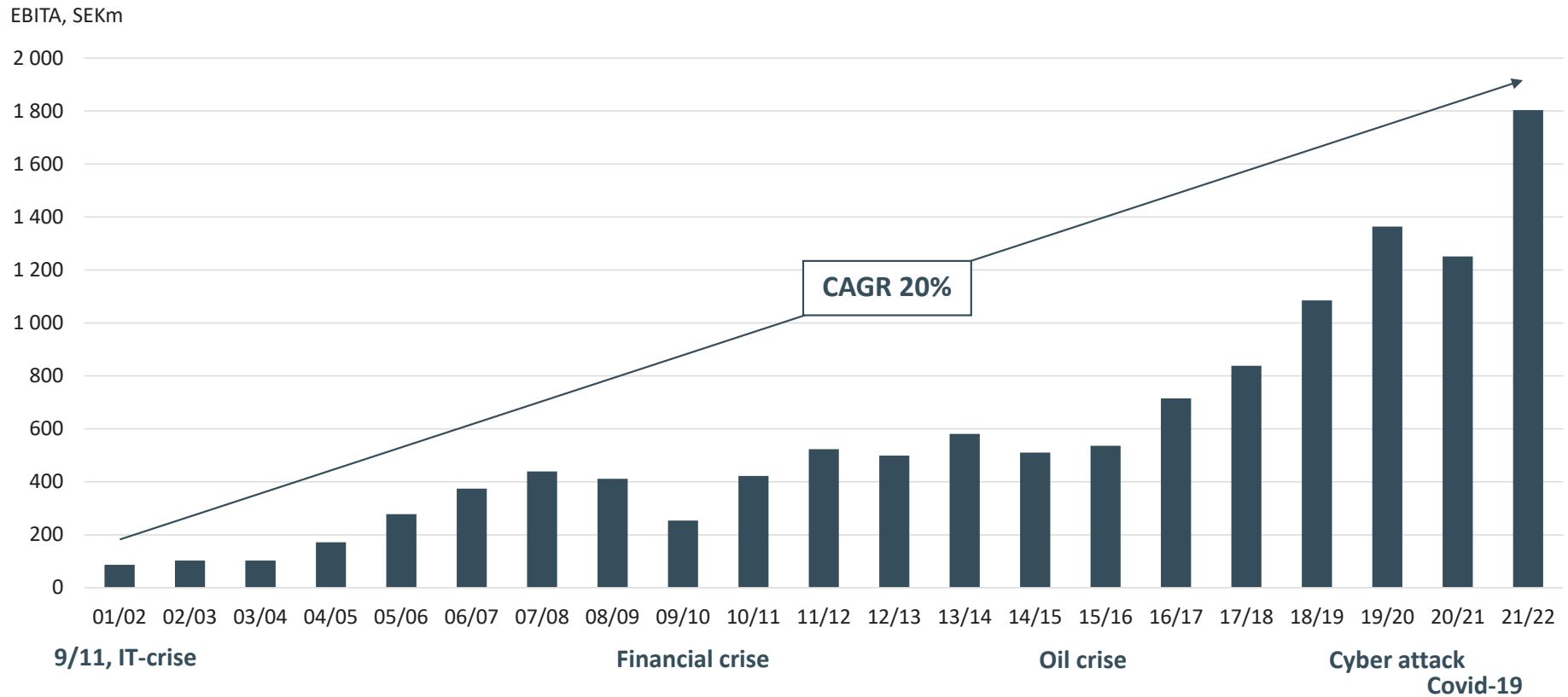
Geographical footprint



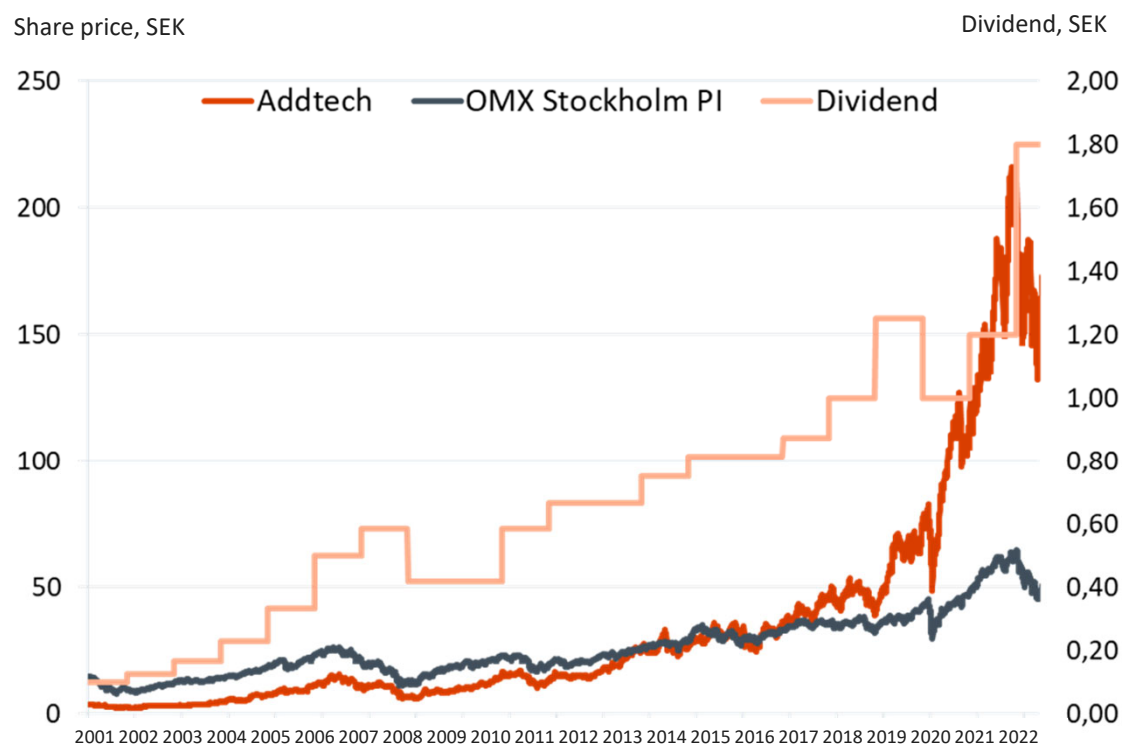
Increased sales outside the Nordics



STRONG EARNINGS GROWTH...



...CREATES SHAREHOLDER VALUE OVER TIME



	Addtech	OMXSPI
Share price dev. financial year 21/22	+40%	+2%
Share price dev. 2022 (end July)	-20%	-21%
Share price dev. since 2001	+4,963%	+272%
Average yearly shareholder return*	+21%	+7%

*Including dividend

SUMMARY

- Well-diversified customer base with high underlying growth
- Uncertain macro situation
- Our entrepreneurial companies create strong growth despite continued challenges
- High pace of acquisitions - attractive pipeline of ongoing projects
- The journey towards our sustainability targets 2030 continues according to plan
- Very strong start to the financial year
- Five areas for future growth