

Addtech's Sustainability Report 2012/2013

Purpose and objective of the report

The purpose of this sustainability report is to describe the Addtech Group's objectives, strategies and governance, as well as accountability, risks and opportunities from a Corporate Social Responsibility (CSR) perspective. Its purpose is also to show the Group's results from an economic, environmental and social perspective. The objective of the sustainability report is to provide customers, employees and shareholders with understanding and knowledge of Addtech's CSR work.

We add value

Addtech has been working according to the same business concept since 1906 - representing international suppliers on the Nordic market. The business concept has proven successful for over a hundred years, which is testimony to the fact that, despite the industrial trend and varying state of the economy, a link is needed between manufacturers and users, as long as it adds value.

The value is created in our subsidiaries, which feature an endeavour to be the market leader in well-defined niches. Our sales people are business professionals with technical expertise who work closely with our customers and suppliers to cater to various customer requirements. The product range spans standard components to bespoke holistic solutions, all of which have a high expertise and technology content.

Addtech adds value by being an active owner of independent subsidiaries. We constantly grow through acquisitions and are proud today of being a group with around 130 active subsidiaries. Because our subsidiaries have a high degree of freedom and are themselves responsible for their operations, while forming part of a greater group at the same time, we combine the financial strength, experience and extensive network of a large, listed corporation with the personal commitment and business acumen of the subsidiaries. With our size and strength naturally comes great responsibility with respect to our owners, employees, society and the environment. Our ambition is for Addtech's operations to have a positive effect on our surroundings and to promote long-term sustainable development through economic and technological value creation.

Key events in 2012/2013

- Addtech conducted its annual employee survey covering all employees. The aim of the survey is to identify areas in which the Group and subsidiaries currently perform well as an employer, and areas in which we can improve. This year's results were compared to those of the previous year and form an important indicator for Addtech's long-term and strategic staff development work in the Group.
- Addtech's CSR Council was established during the year. The Council includes representatives from Addtech's four business areas who, together with external experts, are to pursue CSR efforts in the Group and prepare proposals for guidelines and policies to govern sustainability work throughout the Group. In other words, it is to work to create value for our subsidiaries.

- Work on Addtech's supplier survey commenced during the previous financial year. This year, we took the matter one step further and evaluated the survey method. The aim is to perform a structured evaluation of Addtech's suppliers with the aim of ensuring that they comply with decent standards with respect to their employees and the environment. Addtech wishes to actively encourage suppliers to integrate CSR work into their business models so that we are heading in the same direction together in terms of value creation. We hope to implement a thorough supplier survey which is both relevant to Addtech's objectives and to the industry as a whole.

About this sustainability report

This is the Addtech Group's third sustainability report. The report complies with application level C of the Global Reporting Initiatives (GRI) and pertains to the 2012/2013 financial year, with comparative data from the 2011/2012 financial year. Unless otherwise indicated, the sustainability report encompasses the operations of the Group as a whole.

This sustainability report has not been reviewed by the Company's auditors. The Addtech Group's first sustainability report was published in 2011 and covered the 2010/2011 financial year.

About Addtech

Addtech is a technology trading group that provides technological and economic value added in the link between manufacturers and customers. Addtech operates in selected niches in the market for advanced technology products and solutions. Its customers primarily operate in the manufacturing industry and public sector.

Addtech has just over 2,000 employees in around 130 subsidiaries that operate under their own brands. The majority of Addtech's operations is concentrated to the Nordic countries. The Group also operates in 12 countries outside the Nordic region, and also exports to a further 20 or so countries. Group sales exceed SEK 5 billion and the Addtech share is listed on the NASDAQ OMX in Stockholm.

Our operating companies endeavour to be the market leader in their niches. The companies are bound together by Addtech's corporate culture where business acumen and technological expertise are key, and where the flexibility, personal approach and efficiency of small companies is combined with the Group's extensive network, resources and financial strength. Addtech pursues long-term developmental work in the area of CSR, comprising all subsidiaries in the Group. CSR is about taking long-term responsibility for the sustainable development of employees, the environment and profitability. The aim is to strengthen the subsidiaries in this area, thus making them a better choice than competitors. This is an important part of the work to realise our vision of being the leader in value-creating technology trading at both subsidiary and Group level.

Strategy and governance

Addtech's CSR strategy is based on the Group's Code of Conduct. The central concepts of CSR are the environment, ethics and morality and they have long been part of the Group's operations. In 2010/2011 the decision was taken to aim higher in the Group's work on CSR issues. This involved, for instance, an analysis of our risks and opportunities. Based on that, we set long- and short-term targets to minimise the risks and capitalise on opportunities efficiently.

Group management, supported by the Board of Directors, establishes targets for the Group, together with the focus areas to be used to measure performance against these targets. Each year, the Group's companies report measured values and key ratios to Addtech's finance and accounting function, which compiles and analyses the results, which are then reported in the organisation.

Sustainable development at Addtech

At Addtech we aim to continue to create value for our shareholders, employees, society and the environment. We summarise it into three categories - Added economic, social and environmental value.



Added economic value

Economic strength is a cornerstone for investing in sustainable development, and Addtech is dedicated to ensuring that we are both competitive and cost-efficient. In a constantly changing world, companies must develop to survive in the long term. Addtech's overall vision is to be the leader in value-added technology trading through clearly defined growth, profitability and development requirements. These concepts are thus fundamental to Addtech's sustainability work.

Added social value

A fundamental factor in Addtech's sustainable development is taking account of all the people affected by our operations. This includes our customers, suppliers, employees, collaboration partners and the communities in which we operate. In order to sustain our good reputation, Addtech shall maintain high quality and ethics in all of its undertakings. A substantial part of our subsidiaries' success derives from sound relationships with the community and mutual trust and commitment. Group subsidiaries decide themselves on the type and extent of activities in which to participate. This is in harmony with Addtech's

decentralised business model. We believe that our subsidiaries are most apt to determine when and how the Group should provide its support.

Addtech's subsidiaries strive to be attractive employers and to provide their employees with sound personal development opportunities. In order to identify areas of improvement, we conduct for instance employee surveys that then form the basis of skills development and business acumen in the Group. Addtech knows the importance of safeguarding our most important resource - our staff. Addtech's Code of Conduct acts as a compass for each employee and our suppliers are encouraged to work in line with it.

Added environmental value

More than half of the electricity used in the Group comes from renewable sources. Our goal is to constantly increase this proportion. The Group's companies are primarily engaged in technology trading, so the operations have a limited direct impact on the environment. We continually work with improvement measures in the areas where we ourselves can make a difference. Our indirect environmental impact rests with our suppliers. We hope that supplier surveys will provide a better overview of how our suppliers work with CSR matters and encourage them to change for the better.

The Addtech Group's environmental policy has formed part of our Code of Conduct for three years, and expresses our intention to shoulder our part of the responsibility of improving the environment and working to promote lasting sustainable development. We work proactively to continually reduce the Group's direct and indirect environmental impact. Ecocycle thinking and conservation of natural resources must form an important starting point for the Group's business operations. Important decisions shall take due account of environmental consequences in order to create long-term value for the Group's customers, employees, shareholders and society at large. Environmental activities shall be conducted within the scope of our business concept and be closely integrated into operational activities. This implies that in the long term the whole lifecycle of the products and services we provide shall be taken into account. We can maintain a holistic view of environmental issues through a high level of competence among our employees and by constantly developing our knowledge of environmental consequences.

Environmental conservation measures shall be implemented to the extent they are technically feasible, reasonable in terms of business economics and environmentally justified. Suppliers are encouraged to operate in line with our environmental policy. Suppliers shall also be familiar with and comply with requirements defined by national legislation, statutes and industry standards. Suppliers shall as a minimum requirement operate a secure system for management of hazardous materials and waste.

Scope and limitations of the report

The sustainability report pertains to the 2012/2013 financial year, with comparative data from the 2011/2012 financial year. Unless otherwise indicated, the report encompasses the operations of the Group as a whole.

The following sections provide an account of Addtech's CSR work from different stakeholder perspectives, with results for the Group being presented in the form of relevant indicators and key ratios. Unless otherwise indicated, the figures are aggregated values for 2012/2013 from the Group's companies, which number around 130. Eight acquisitions were carried out during the year, affecting the outcome for the environmental and occupational environment indicators reported, compared to the preceding year. Acquisitions are a key part of Addtech's growth strategy and are therefore expected to continue to have an impact on several areas of the sustainability report in the years ahead. The measured values presented have not been adjusted to compensate for the increased number of companies; they report the actual figures for the Group.

Addtech's corporate structure and operations, with around 130 companies, constitute in themselves a challenge in work on CSR because each company is responsible for collecting and reporting its own measurement data. The measurement data presented in this sustainability report is based as far as possible on actual measured values from the Group's companies, or from the Group's suppliers. In cases where the Group's companies or suppliers have been unable to obtain actual figures, reasonable estimates based on available calculation tools and models were used.

One of Addtech's goals for its CSR work is to continually improve the accuracy of the measurement data obtained from Group companies and suppliers.

Our stakeholders

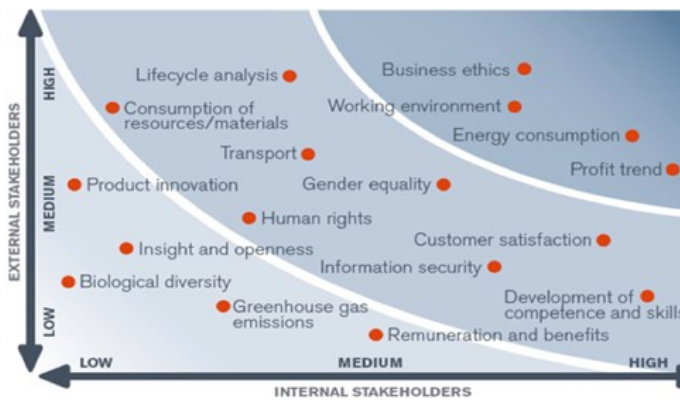
Addtech has identified five important stakeholder groups for the Group: customers, suppliers, employees, shareholders and the community. Addtech strives to maintain an open dialogue with the Group's stakeholders on how the operations are conducted, and to explain priorities, decisions and the results achieved. Addtech considers this to be fundamental to the Group's ability to focus on the right issues in its CSR work. To ensure optimal CSR work, Addtech welcomes contacts from stakeholders wishing to engage in dialogue about their views on the focus or results of this work.

Information on the major CSR issues is communicated to stakeholders mainly via the sustainability report. Dialogue with stakeholders is conducted partly at Group level, but also by Group companies to a substantial extent. Following dialogue with the Group's stakeholders, Group management, in consultation with the Board of Directors, decides on which CSR issues are of major importance to the Group and on Group-wide working methods and targets.

In 2010/2011, both an internal and external stakeholder analysis was conducted to ensure that Addtech is working and reporting on the areas of most importance to operations and stakeholders. The internal stakeholders represented Addtech's four business areas and the external stakeholders comprised key

customers and major shareholders. The dialogue with stakeholders showed that they value Addtech's heightened engagement in CSR matters. Based on the stakeholder analysis, Addtech prepared a communication and action plan for how the Company is to establish the work more firmly in the Group, and produced information material about what the CSR work involves. The latter is used both internally and externally.

The results of the stakeholder analysis showed that the matters with the highest priority were business ethics, occupational environment, energy consumption and earnings trend. During this financial year, Addtech continued to work on these areas.



The table "Economic value generated and distributed" illustrates how the value generated by the Group's operations has grown and been distributed to various stakeholder groups. During the year, Addtech did not receive any substantial financial support from the public sector.

Economic value generated and distributed				
SEKm	Stakeholder	2012/2013	2011/2012	
Income	Customers	5,403	5,200	
Economic value generated		5,403	5,200	
Manufacturing costs	Suppliers	3,852	3,721	
Salaries and other remuneration*	Employees	1,114	1,008	
Payments to providers of capital	Lenders	33	30	
Payments to providers of capital	Shareholders	174	156	
Payments to governments	Public sector	122	126	
Economic value distributed		5,295	5,041	
Remaining in company		108	159	

*Total salaries and other remuneration consists of salaries and pensions for employees, including amounts paid to the public sector (payroll taxes, social security contributions, etc.) on behalf of the employees.

Shareholders

Addtech strives to generate an attractive return and growth in value for investors in Addtech shares. Dialogue with shareholders is mainly conducted at the AGM and through the Group's Investor Relations function.

[More information about Addtech's ownership structure is available in the 2012/2013 annual report.](#)

[Read more about Addtech from an investor point of view on Addtech's website.](#)

Added economic value

Addtech's overall objective is to be the leader in value-adding technology trading by being the most the most competent and long-term partner for customers, suppliers and employees. This places demands on the Group which can be summarised as growth, profitability and development.

Long-term profitable growth

Growth is the basis of long-term profitability. Without growth, the Company cannot develop its operations. For Addtech, growth is thus a primary fundamental requirement for securing our survival in the long term.

Growth in the Group is measured as earnings growth, or the earnings expansion target. This is a long-term target measured over a business cycle, in which period average annual earnings growth shall be 15 percent. Growth is achieved through strategic efforts to focus on expansive markets, concentrated on leading suppliers and a constant customer focus. The profitability target for each subsidiary is a minimum of 45 percent, measured using the relationship between operating profit (P) and working capital (WC). The P/WC model encourages high operating profit and low levels of tied-up capital. When combined with the growth target of 15 percent, this enables self-funded long-term profitable growth. Constant development is required to generate earnings growth and high profitability.

Long-term profitable growth means long-term sustainability and is important not just for Addtech as a group and for our employees; sustainability also creates long-term value for shareholders. Addtech's share price performance and dividend trend for its shareholders is one more way in which the Company adds value.

Added social value

The key to Addtech's further sustainable development and success is in the long-term relationships we have built up with our employees, customers and suppliers, and we always endeavour to be a responsible player in the community. It is important that Addtech's subsidiaries set a good example in terms of being reliable, ethical and respected employers. Freedom with responsibility is a fundamental principle for Addtech. It has imbued the operations for over a hundred years. A large part of Addtech's long-term sustainability is based on that approach, and we hope for at least another hundred years of freedom with responsibility.

Our most important resource

Our employees make Addtech what it is. They are our absolute foremost resource. Responsibility and freedom are two of Addtech's core values and are summarised as "Freedom with responsibility", but never freedom without responsibility or responsibility without freedom. Addtech organises its business on the basis of decentralised responsibility for profitability and earnings. This involves a high degree of responsibility for the subsidiaries, but with great freedom to, for example, choose the types of suppliers to be appointed and the types of customers to focus on. Motivated, creative and decisive employees who can prioritise work tasks yet who can lift their gaze and look ahead at Addtech are fundamental to this working. In order to succeed in this, Addtech works to maintain an open and positive approach to people, capitalising on the full potential of employees, whatever their position and level of responsibility. Addtech emphasises the importance of taking account of the distinctive character of each individual employee. It is the very differences that create the dynamics that have made Addtech successful.

Addtech's Code of Conduct

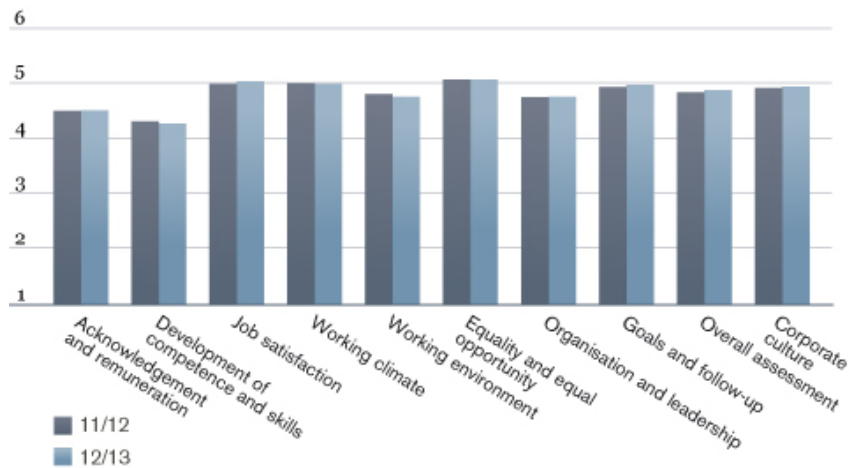
Addtech's Code of Conduct is a foundation stone for our CSR work and has long been an integral part of the operations. In 2010/2011 it was updated to better reflect the Group's objective. The Group's Code of Conduct acts as a compass for our employees and includes all important issues in the environment, human rights, working terms and conditions and corruption. (Its complete scope is listed below). The Code is based on the UN's Global Compact, ILO's Core Conventions, and the OECD Guidelines for Multinational Enterprises, and it is aimed at our operations and those of our suppliers. The Group's Code of Conduct as adopted by the Board applies to all companies in the Group and is available on the Addtech website www.addtech.se/csr and is readily available to all our employees on the Addtech intranet.

The Group complies with prevailing laws and regulations in the countries where it operates. While subsidiaries and employees are also expected to comply with Addtech's Code of Conduct, Addtech also strives for our suppliers to adhere to it too, even in cases where it is more far-reaching than national laws and statutes.

THE ADDTECH GROUP'S CODE OF CONDUCT COMPRISES THE FOLLOWING:		
■ Working conditions	■ Child labour	■ Political involvement
■ Working environment	■ Application	■ Relationship with the community
■ Wages and work	■ Responsibility for employees	■ Environmental policy
■ Equality	■ Disciplinary measures	■ Anti-corruption
■ Discrimination	■ Freedom of association and right to collective wage negotiation	■ Communication
■ Forced labour		■ Follow-up

Employee survey

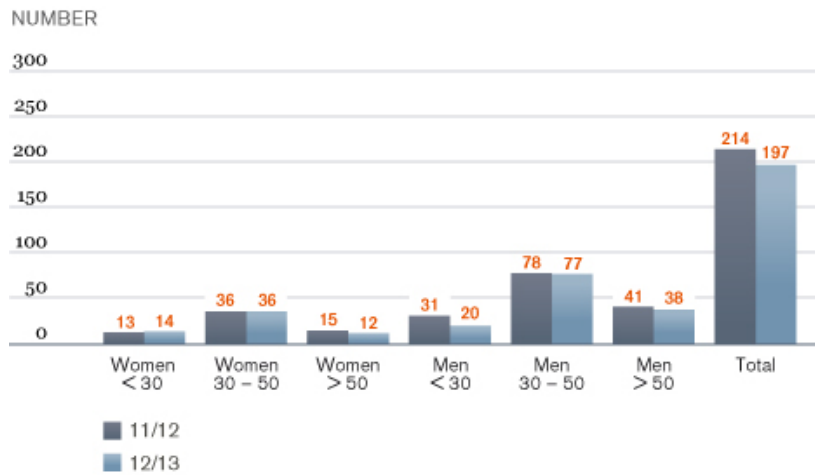
During the year, Addtech conducted an employee survey that covered all employees in the Group. Addtech's employee survey was the second of its kind in the Group and kept the structure and questions of the previous survey, so interesting comparisons can now be made with the previous year. The aim of the survey is to identify areas in which the subsidiaries and Group currently perform well as an employer, and identify areas of improvement at the same time. From a Group perspective, the survey enables Addtech to offer support to the subsidiaries where there are common needs, while disseminating knowledge and ideas from successful companies throughout the Group.



The 2012/2013 results are in line with the previous year and show that the Group's employees remain happy in their workplaces, irrespective of the business area or country where they work.

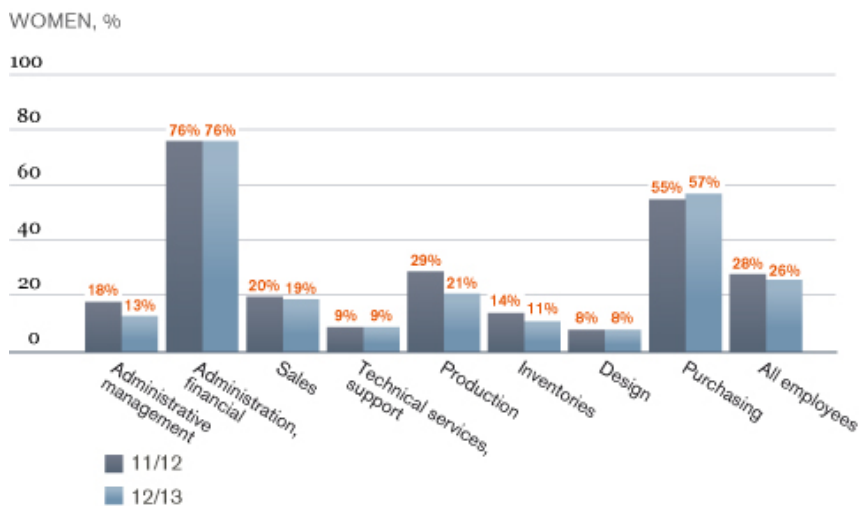
Addtech's Group management encourages each managing director at each subsidiary to prepare a plan of action based on the individual results of the company. The results of this year's employee survey will also form the basis of long-term, strategic staff development work in the Group. Addtech's ambition is to continue to conduct annual employee surveys in order to identify changes. It ought to be added that no account was taken of the size of the subsidiaries, or if they were newly acquired into the Group. Addtech is constantly growing and, based on the decentralisation model, a lot of responsibility is shouldered by the managing directors of the subsidiaries. Some subsidiaries have several hundred employees with a smoothly running HR department, while others are small consisting of a handful of people. It stands to repeat that the challenge or Addtech's CSR work is in the variations between the Company's highly autonomous subsidiaries.

Rate of employee turnover



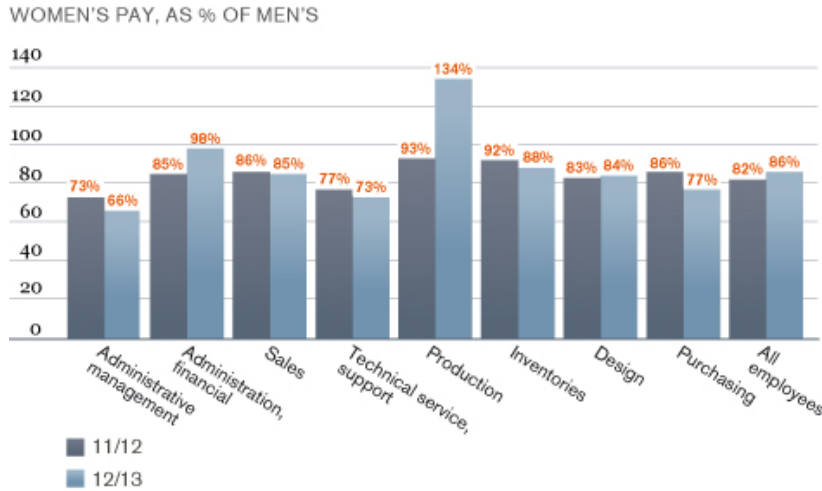
During the year, employee turnover was 10 percent (13). The table above provides a more detailed picture of the Group's employee turnover, by gender and age. Addtech is at heart a Nordic enterprise; around 90 percent of the Group's employees work in one of the Nordic countries.

Gender distribution and wage differences



The technology trading industry has historically been male dominated and this is also apparent in the proportion of female applicants to institutes of technology in Sweden in relation to male applicants. Addtech's ambition is, by being an attractive employer, to continually increase the proportion of women in the Group. The proportion of women and men in the Group shall at least reflect the general gender distribution in the industry, and the proportion of graduates from institutes of technology.

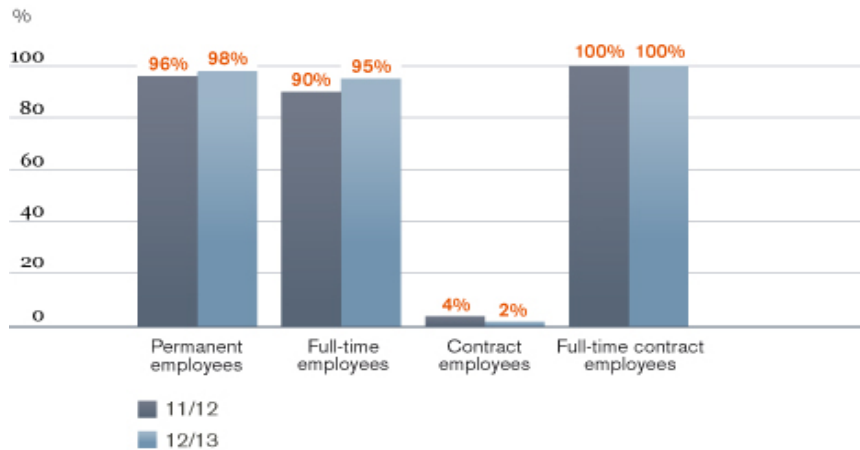
Addtech is in line with the distribution in Sweden's technical courses, where the proportion of female applicants and accepted candidates is 30 percent. Key figures for the gender breakdown between men and women in different functions at Addtech are shown in the table below.



Wage differences for men and women in the Group vary between different areas of position. Addtech has identified an uneven distribution in the salaries of men and women. However, it ought to be mentioned that no account was taken of age, scope of period of work, previous experience, training or productivity. For instance, it can be mentioned that 23 percent of Addtech's female employees are 30 years old or younger, while the corresponding figure for men is 15 percent. Furthermore, 28 percent of men are 50 years old or older, while the corresponding figure for women is 19 percent. Addtech obviously strives to ensure that all employees in the Group, irrespective of gender, are given equal opportunities for remuneration for equivalent work, and is working actively to break down the old pattern.

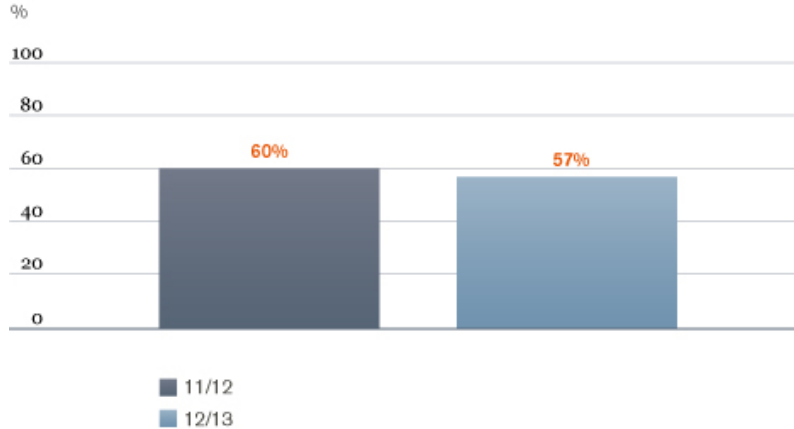
The seemingly uneven relationship in the table above between the wages of men and women in production is due to the fact that the majority of the women in production are in the Nordic region. Of the total amount of men working in production, the distribution is even, that is 50 percent in the Nordic region and 50 percent outside of the Nordic region.

Permanent employees



Permanent employees make up the majority of the Group's workforce. Contracted employees are primarily appointed to replace ordinary employees in the event of illness or other leave. The table above shows a breakdown of permanent and contracted employees.

Performance appraisal

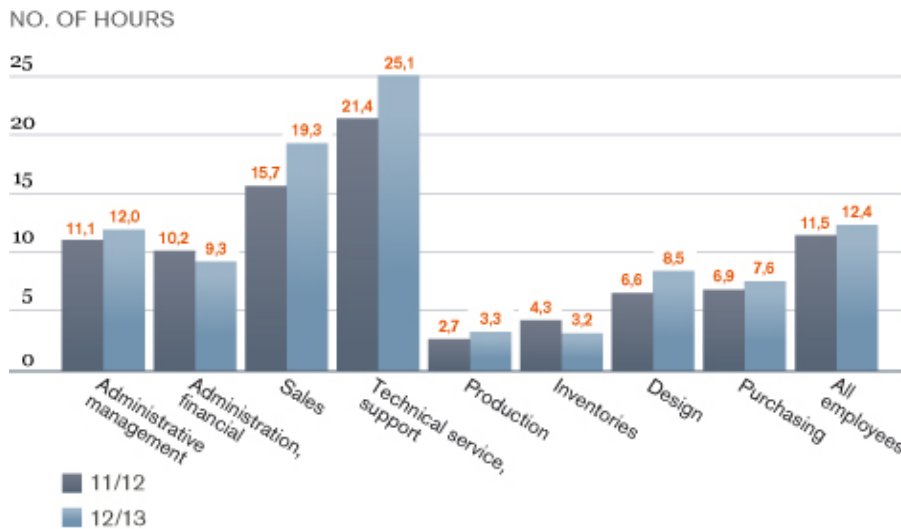


Dialogue with the Group's employees takes place at each company in the Group, for example in connection with the annual performance appraisal. Addtech's development and competitiveness are strongly linked to the skills development and wellbeing of its employees. The Group companies strive to be attractive employers that offer our employees solid personal development opportunities. One ambition in the Group is that all employees should have a personal performance appraisal meeting with their immediate manager each year. An important part of the performance appraisal is to identify ways of improving the expertise and wellbeing of the employee. Another is to increase contentment and job satisfaction in the workplace.

In 2012/2013, formal performance appraisals were held with 57 percent (60) of Addtech's employees. The addition of new companies is the reason for the lower figure than the previous year. The number of Addtech employees increased by 300 people through the year's acquisitions. If the new companies are excluded from the results, there is an improvement; 63 percent compared to the previous year, which is, however, still some way off Addtech's long-term ambition. For the subsidiaries that were new in the year, the corresponding figure is 23 percent.

Over the coming year, Addtech will continue to review the procedures and tools that are available to Group companies, in order to increase the proportion of performance appraisals conducted. Special efforts are made for newly acquired companies.

Hours of training



To develop the skills of our employees is to develop Addtech's operations. To this end, we run our own Business School, for instance. For over a decade, the Addtech Business School has trained about a hundred Addtech employees each year in areas such as Group corporate culture, business acumen and presentation and negotiation techniques. The table above shows the number of training days per employee and per employee category during the year. The term "training" is defined as:

- All types of professional courses and training
- Paid leave granted to employees by the Company for training
- External training paid for wholly or partly by the company
- Training on special topics such as health and safety
- Training at suppliers

Direct instructions by a manager in the workplace are not included.

Health and safety



Health and safety forms a priority area for Addtech. The Group has a zero vision for work-related accidents, illnesses and incidents, and an ambition to focus constantly on promoting better health and wellbeing among our employees. In Addtech's various production-based units, there are potential risks of work-related illnesses and accidents. However, there are also risks of accidents in the sales process, for example during travel to and from customers and when visiting to customers' factories or other facilities. The Health and Safety table provides an overview of Addtech's results in this area. In view of the Group's size and number of employees, these figures are relatively low. The increase from the previous year of around 0.4 percent in relation to the number of employees mainly derives from one of the Group's newly acquired companies, which alone accounts for half of the increase, with six reported injuries. No work-related fatalities occurred during the year.

As a technology trading group, Addtech cannot ignore the possibility of our employees being subjected to bribery, particularly in connection with purchases in countries where corruption is generally more extensive. The trend in corruption in various countries where Addtech operates is monitored constantly, for example via the Transparency International website (www.transparency.org). Business ethics has always been high on the Group's agenda and are an issue that is constantly addressed in, for instance, the Group's own Business School. The Group has zero tolerance towards corruption, and the fact that no cases of corruption occurred during the year (0) is thus in line with our expectations.

Customers

Contact with our customers is handled through Addtech's subsidiaries. More rigorous sustainability demands from our customers are emerging more and more clearly. For instance, our customers are starting to perform CSR screening on their suppliers - that is, Addtech Group subsidiaries. In order to continue to be a valuable link between manufacturer and user, Addtech must progress in line with the heightened demands.

The Group's subsidiaries are active in a host of different markets and a variety of industries; this involves different types of customer requirements. However, it may be said in general terms that many of the requirements relate to safety in workplaces and the environment. At some of the Group's companies, enquiries relating to REACH (the EU's regulation on the Registration, Evaluation, Authorisation & Restriction of Chemicals) are also common. Furthermore, demands that Addtech and eventually our own subcontractors comply with international conventions on human rights are also expressed.

Suppliers

The majority of the sales generated by Addtech companies comes from the resale of products and solutions of global and market-leading suppliers. Addtech has a large number of suppliers worldwide and more than 70% of the Group's purchases are from suppliers outside the Nordics in Europe, the US and Asia. Relationships with our suppliers are often longstanding and feature close collaboration on how the supplier's products can be used in a variety of customer applications. Many suppliers have worked with Addtech subsidiaries for decades. However, there is always a certain amount of supplier turnover, and Addtech is constantly on the hunt for new partners and agency companies that can complement or boost our existing business. Our close relationship with suppliers is highly positive in terms of both the operations and CSR. We continually work with deepening these relationships and ensuring that our suppliers meet a good requirement level in relation to their employees and the environment.

As parts of a technology trading group with operations in a large number of countries, business ethics risks pose a potential threat to the Group's companies. Addtech's goal in terms of linking the issue of responsibility to our suppliers is clear. In 2010/2011, the Group's Code of Conduct was updated and now expressly describes the Group's expectations as to how suppliers should act in relation to both the environment and their employees. The Code is available at www.addtech.com/csr.

The good reputation of Addtech and our subsidiaries is one of our strongest competitive assets. Any infringements of Addtech policy on human rights and occupational conditions would therefore have a considerable detrimental impact on stakeholder confidence. No incidents of infringements of human rights were reported either in 2012/2013 or earlier years.

Supplier survey

Addtech works continuously on deepening supplier relationships and ensuring that they meet a good level of requirements in relation to their employees and the environment. As part of these efforts, at the end of the previous financial year we conducted our first supplier survey comprising 18 of the Group's largest suppliers, together accounting for over 15 percent of the Group's purchasing volume. They work with eight of our Group companies and represent a relevant cross-section of all of the Group's suppliers.

The objective of the supplier survey was to ensure that the suppliers are meeting a good level of requirements in relation to their employees and the environment, and evaluate the working method and tool that we had produced for the survey. Over the coming year, the aim is for more Group companies to regularly conduct supplier surveys, and the newly established CSR Council will be entrusted with implementing this.

Addtech's ambition is to raise expectations on suppliers and emphasise the importance of suppliers assuming social and environmental responsibility so that the entire value chain works towards the same objective.

Society

Addtech's most important positive impact on society lies in our contribution to economic and social growth in the form of jobs and taxpayers, as well as the Group's own tax payments. Through our products, we also help, for example, to bring efficiency improvements and to cut energy consumption.

In line with the Addtech philosophy of decentralised responsibility, no Group-wide projects connected to social commitment are conducted. Instead, such projects take place in the various subsidiaries. Examples of social commitment projects include:

- Partnerships with schools and institutes of higher education to offer degree projects
- Donations to charity organisations, children's villages etc.
- Sponsorship for sports clubs and local initiatives
- Support for the unemployed to help them find jobs or training/education

During the period, the Group was not ordered to pay any fines as a result of offences in the form of breaches of laws and regulations governing the provision or use of products and services.

Added environmental value

A strong intention to safeguard the environment forms part of Addtech's business strategy. The aim is to minimise Addtech's impact on the environment by working to reduce waste, increase the share of renewable energy and use natural resources more efficiently and cautiously. Addtech's main operations consist today of technology sales and distribution in around 30 countries. The proportion of Group companies which conduct their own production comprising the use of raw materials, chemicals and fossil fuels increased during the year. However, production represents only a limited proportion of the Group's operations. So, Addtech's main direct impact on climate is from the transportation of finished goods, and business travel. The majority of Group purchases is from suppliers outside the Nordics in Europe, the US and Asia, necessitating a high transport volume. The aggregated environmental impact of the products provided by our companies also includes production operations at our suppliers and eventually also how customers use the products. We consequently seek to take the entire lifecycle of our operations into account in the Group's constant improvement work.

Addtech's major environmental aspects may be summarised as follows:

- Transport of goods and employees.
- Use/consumption of energy, raw materials and chemicals.
- Emissions and waste from production.

The Group's emission-related risks are mainly associated with carbon dioxide emissions. Such emissions are caused primarily through combustion of fossil fuels in the Group's own operations, chiefly through the transport of goods and employees, and also indirectly through procurement of electricity generated by the combustion of fossil fuels.

The Group has not, either during the year or in previous years, been subject to any fines relating to breaches of environmental legislation.

We are proud that we at Addtech, as an international Group, obtain over half of our energy from renewable sources. We are working with great ambition to constantly increase that share.

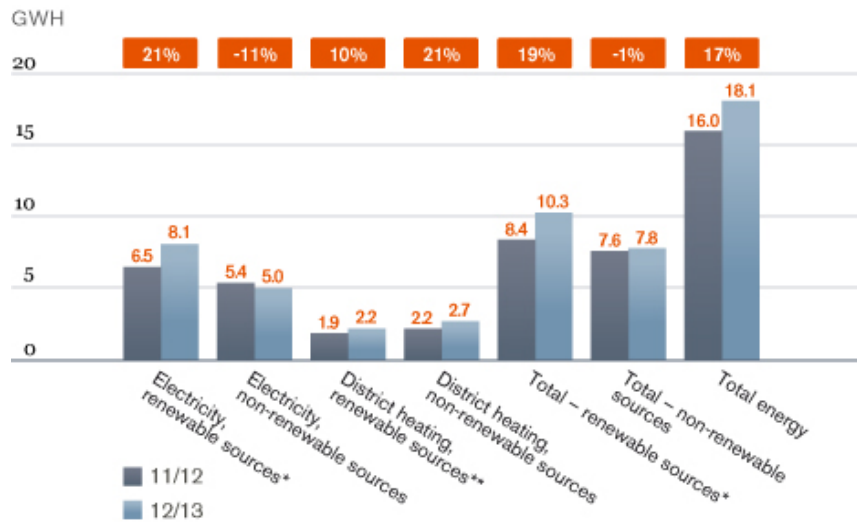
Addtech's environmental policy

The Addtech Group's environmental policy, which is part of our Code of Conduct, expresses our intention to shoulder our part of the responsibility of improving the environment and working to promote lasting sustainable development. Environmental activities shall be conducted within the scope of our business concept and be closely integrated into operational activities. Environmental measures shall be implemented to the extent they are technically feasible, reasonable from a business economic viewpoint and environmentally justified. Responsibility for ongoing environmental work rests with each individual company in the Group. The environmental policy involves the Addtech companies working according to the following points:

- Addtech shall minimise the occurrence of waste and prevent any risks of emissions.
- Environmental performance shall be taken into account in the choice of products and transport methods.
- Addtech shall constantly encourage its employees and suppliers to perform open and committed environmental work.
- Addtech's environmental work shall lead to constant improvements, and prevailing legal requirements are minimum requirements for the operations.

Addtech's energy consumption

During the year, the Group's total energy consumption increased to 18.1 GWh (16.0 GWh). Out of the energy consumption, electricity consumption accounts for 73 percent (74), and district heating 27 percent (26). Out of the total energy, 57 percent (53) derived from renewable energy sources, an increase of 4 percentage points - despite the acquisition of production-intensive companies in the year - which we find positive. In relation to sales, the share of renewable energy sources increased by 19 percent, while the share of non-renewable sources decreased. One of Addtech's overarching goals is to reduce energy consumption over time relative to Group sales and to focus on continuously increasing the proportion of renewable-source energy. Around 30 percent of Group companies now only use electricity from renewable sources. The table shows Addtech's energy consumption trend.



The figures in the orange fields above the bar charts show the change in relation to Group sales.

*Solar energy, wind power and hydropower

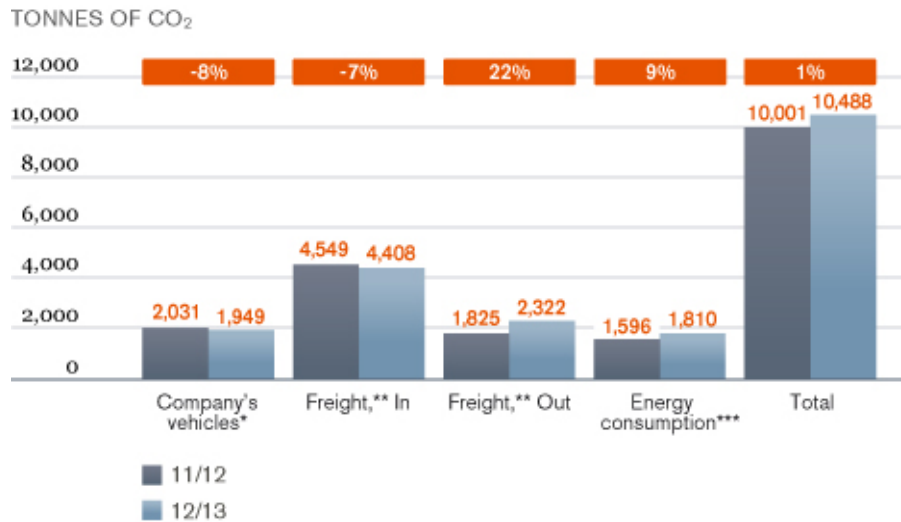
** Biofuel, waste heat, waste (70 percent renewable)

Climate impact

Addtech's impact on the climate principally comprises carbon dioxide emissions. Combustion of fossil fuels also produces emissions of other greenhouse gases, but Addtech has concluded that carbon dioxide emissions represent the biggest threat from the Group's operations.

In the calculation of carbon dioxide emissions arising from electricity generation, the calculation was based on Nordic electricity generation, where 1 kWh is estimated to generate 0.1 kg CO₂.

In addition to emissions arising from the internal use of fossil fuels and electricity, carbon dioxide emissions are also generated by various kinds of transport, including transport of materials and products, as well as employee travel. Addtech reports carbon dioxide emissions for employee travel and for materials and product transport according to the table below, which shows the Group's CO₂ emissions.



*Based on reported number of kilometres driven and the average emission of CO₂/km from the Group's vehicle fleet.

**Based on reports from transport providers, plus own calculations using ecotransit.org.

***Based on Nordic electricity generation, where 1 kWh is estimated to generate 0.1 kg CO₂.

The totals regarding Freight In and Freight Out have been adjusted for 2011/2012 after a lapse occurring for two of the Group's freight-intensive companies (25 percent of total CO₂ emissions). The comparative figures have therefore increased in these bars. The general increase in relation to sales derives from the Group's recent acquisition of a freight-intensive company, which alone accounts for 12 percent and 7 percent, respectively, of the Group's total Freight In and Freight Out CO₂ emissions.

The way forward

The basis of sustainable long-term growth for Addtech lies in the balance between economic and social requirements with account taken of long-term environmental aspects. Addtech must therefore actively address new issues, opportunities and problem situations in order to enable positive change and progress. Addtech's vision is to be the leader in value-creating technology trading. Being the leader involves working to influence the trend in the industry and actively selecting the route to be taken by the Company - not being propelled along by other forces.

GRI Index

Each year, the Addtech Group reports on its CSR work by producing a sustainability report that follows the guidelines of the Global Reporting Initiatives (GRI). This index shows which questions that have been answered and where you can find the answers. Source AR = Annual Report, SR = Sustainability Report. The report complies with the guidelines of the Global Reporting Initiative (GRI), application level C.

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Economic Performance			
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*The outcome of these performance indicators is reported on www.addtech.com/csr.